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Sobha Renaissance acquires the OSI NETeXPERT Business from Agilent Technologies

Eleven months ago SRIT catapulted its Telecom offerings into the big league with the acquisition of Billing Components AG (BC), a 12-year old German Telecom BSS company. Having established itself as a provider of Telecom Business Support Systems (BSS), it has now consolidated its front-runner position by acquiring Objective Systems Integrators, Inc.(OSI), a global supplier of Telecom Operations Support Systems (OSS) from Agilent Technologies, a Fortune 500 American corporation. The all cash deal is aimed at providing greater value to clients with its integrated OSS/BSS offering.

SRIT & OSI – Neat fit

The key factor influencing the decision is the strategic fit with SRIT's Telecoms BSS businesses. OSI's NETeXPERT is one of the strongest brands for service assurance and fulfillment. It is deployed in the operations centers of many service providers around the globe. Given the customer overlap between BSS and OSS, the deal combines SRIT's Telecom BSS product line with OSI's NETeXPERT Unified Management Architecture Platform for service assurance, fulfillment and usage data analysis. This acquisition will allow SRIT to substantially expand not only its product portfolio but also its addressable market.

MAKING IT WORK BETTER



SOBHA RENAISSANCE
Information Technology Private Limited

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In OSI, SRIT has acquired a partner with a solid OSS platform.



...: Dr. Madhu Nambiar
Co-Founder, MD & CEO
SRIT

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Enhanced Offerings from SRIT

SRIT has always been aware of the ever-growing telecoms OSS, BSS, software development and business process outsourcing needs of its global clients. By combining Agilent's OSI Telecom OSS Division with our existing offerings, SRIT promises its customers greater value with its new enhanced comprehensive telecom services, with a footprint in all geographies.

Consolidated Offerings from SRIT

OSS	BSS	BPO & VAS
1. Advanced Fault Mgmt (AFM): For Fault Mgmt	R-Mediate: Convergent Mediation Device	Inbound/Outbound Voice Services
2. PMeXL: Performance Management	R-Rate: A High Speed Rating Engine	Seat Management
3. Trouble Ticket: Trouble Ticket Adaptor for integration with Trouble Ticketing system	R-Bill: The Billing Engine	Outsourced NOC Management
4. CMeXL: Configuration Management	R-CustomerCare: Customer Care Module	Training Services(Domestic): - Content Development - Training Delivery & Mgmt
5. IPManager: For IP Networks	R-SelfCare: The Web Self Care Module	
	R-CRM: CRM System designed for Telcos	
	R-Prepaid: Prepaid Billing System	
	R-VPN: Telecom VPN Module	
	R-Connect: Inter-Carrier Administration, Billing & Settlement System	

SRIT is committed to support you

Driven by our mission to give definitive Return on Investment (RoI) to our customers, SRIT is committed to continue providing world-class, quality IT solutions within committed timelines & budget to all customers - existing SRIT customers & OSI's customers newly incorporated into the fold. The transfer of ownership will not disrupt the existing business relationship with the later. It will only offer an enhanced solution portfolio and more solid support.

SRIT-making IT work better

SRIT is an SEI-CMM, P-CMM & SSE-CMM Level 5, global IT solutions company that focuses on Application Software Development Services (our hybrid onsite-offshore development model) across industry verticals and productized solutions in the Telecoms, Healthcare and Total Enterprise space. Billing Components (BC), a leading global provider of Business Support Systems (BSS), is a wholly-owned subsidiary of Sobha Renaissance.

SRIT is organized into six distinct strategic business units (SBUs) - OSI Telecoms OSS Group, BC Telecoms BSS Group, Telecoms BPO & VAS Group, Integrated HealthCare Group, ODC Group, and Enterprise & eGov Group.

SRIT is a part of the 10000 people strong, US \$1.9 billion Sobha group. SRIT has global headquarters in Bangalore, India, and customer proximity centers in US, Europe, Africa, Japan and the Middle East.

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With this acquisition, SRIT will enter into the Fulfillment and Assurance Segments. The transaction would become revenue and profit accretive from fiscal 2007-08 onto SRIT's current turnover.



...: Susil J. Tharian
Director, SRIT

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SRIT's list of delighted customers has now increased to about 150 customers including a number of premier global telecom operators from the top 50.



...: N J Joseph
Director – Sales & Marketing
SRIT

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